

## Message Text

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ORIGIN ARA-20

INFO OCT-01 ISO-00 EB-11 COME-00 RSC-01 /033 R

DRAFTED BY ARA/ECP:EMCOHEN:JD  
APPROVED BY ARA/ECP:WEKNEPPER  
COMMERCE:OED/OEI: GKEEN  
EB/CBA/OCA: JNESVIG (SUBSTANCE)  
ARA/MGT: TAUSTIN (SUBSTANCE)  
EB/REP: BBYRON (SUBSTANCE)

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R 261407Z AUG 74

FM SECSTATE WASHDC  
TO AMEMBASSY BRASILIA  
AMEMBASSY BUENOS AIRES  
AMCONSUL GUAYAQUIL  
AMCONSUL GUADALAJARA  
AMEMBASSY MEXICO  
AMCONSUL MONTERREY  
AMEMBASSY MONTEVIDEO  
AMEMBASSY NASSAU  
AMEMBASSY QUITO  
AMCONSUL RIO DE JANEIRO  
AMEMBASSY SAN SALVADOR  
AMEMBASSY SANTIAGO  
AMEMBASSY SANTO DOMINGO  
AMCONSUL SAO PAULO

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E.O. 11652: N/A

TAGS:BEXP,BR,AR,EC,MX,UY,BF,EC, ES,CI,DR,

SUBJECT: OUTSIDE CONTRACTING OF WORLD TRADERS DATA REPORTS  
(WTDR'S)

1. ADDRESSEE POSTS ARE THOSE THAT ARE KNOWN OR BELIEVED TO  
BE CONTRACTING OUT SOME OR ALL OF THEIR REQUIREMENTS FOR  
WTDR'S. THE DEPARTMENTS OF STATE AND COMMERCE HAVE LITTLE  
INFORMATION ON RECORD HERE CONCERNING THESE VARIOUS CON-  
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TRACTUAL ARRANGEMENTS. WE WOULD LIKE TO LEARN MORE ABOUT

THEM IN ORDER TO DETERMINE WHETHER OTHER POSTS SHOULD BE ENCOURAGED TO CONTRACT OUT SOME OR ALL OF THEIR WTDR REQUIREMENTS, AND IN ORDER TO PROVIDE GUIDANCE TO THE OTHER POSTS REGARDING THE COSTS AND COVERAGE OF SUCH CONTRACTS.

2. ACCORDINGLY, EACH ADDRESSEE IS REQUESTED TO SUPPLY THE FOLLOWING INFORMATION:

A) WHAT IS THE UNIT PRICE (IN U.S. DOLLAR EQUIVALENTS) YOU ARE PAYING TO THE CONTRACTOR FOR THE REPORTS IT SUPPLIES?

B) HOW MANY REPORTS DID IT SUPPLY IN FY 1974?

C) OF THE TOTAL NUMBER OF WTDR REPORTS SUBMITTED BY YOUR POST IN FY 1974, WHAT PERCENTAGE OF THEM INCLUDED INFORMATION SUPPLIED BY THE CONTRACTOR?

D) DO THESE CONTRACTOR'S REPORTS PROVIDE ALL THE INFORMATION REQUIRED FOR EACH WTDR; OR ONLY INFORMATION ON CREDIT-WORTHINESS AND/OR CERTAIN OTHER OF THE INFORMATION REQUIREMENTS? PLEASE STIPULATE PRECISELY THE KINDS OF WTDR INFORMATION BEING PROVIDED BY THE CONTRACTOR.

E) ARE THE REPORTS DRAFTED BY THE CONTRACTOR IN ENGLISH?

F) DOES THE CONTRACTOR TYPE ANY OR ALL REPORTS IN FINAL FORM (I.E., AS A FULLY OR PARTIALLY COMPLETED FORM DIB-484 OR EMBASSY TELEGRAM), READY FOR TRANSMITTAL TO WASHINGTON WITHOUT RETYPING? IF "YES," PLEASE STATE WHAT INFORMATION IS SUPPLIED READY-TO-GO, AND IN WHAT FORM.

G) FROM THE DAY YOU REFER A WTDR REQUEST TO THE CONTRACTOR, ABOUT HOW MANY DAYS ELAPSE, ON THE AVERAGE, BEFORE THE POST RECEIVES THE CONTRACTOR'S REPORT? (INCLUDE WEEK-ENDS AND OTHER NON-WORKING DAYS IN YOUR COUNT.) AS A RULE, WHAT IS THE FEWEST NUMBER OF DAYS LIKELY TO ELAPSE? THE MOST? (PLEASE STATE YOUR REPLY AS THREE CONSECUTIVE FIGURES; E.G.: "15, 7, 26," WHICH WE WOULD UNCLASSIFIED

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UNDERSTAND AS MEANING THAT THE AVERAGE IS ABOUT 15 DAYS AND THE NORMAL RANGE IS 7 TO 26 DAYS.)

H) ABOUT HOW MANY PERSON-HOURS DO YOU ESTIMATE THE POST SPENT ON WTDR'S IN FY 1974 IN (1) OBTAINING AND WRITING UP INFORMATION APART FROM WHATEVER THE CONTRACTOR SUPPLIED, (2) TRANSLATING INTO ENGLISH WHAT THE CONTRACTOR SUPPLIED, AND (3) TYPING? FOR (1) PLEASE GIVE A BREAK-

DOWN AS BETWEEN FSO AND FSL PERSON-HOURS; AND FOR (2) SPECIFY WHETHER THE TRANSLATIONS ARE DONE BY FSO, FSL PROFESSIONAL, FSL CLERICAL OR OTHER PERSONNEL - IF MORE THAN ONE KIND, PLEASE GIVE A BREAKDOWN.

I) ABOUT HOW MANY PERSON-HOURS DO YOU ESTIMATE THE POST SAVED (REPEAT SAVED) BY CONTRACTING OUT WTDR WORK IN FY 1974, AS REGARDS OBTAINING AND WRITING UP INFORMATION? (FOR THIS PURPOSE, ASSUME THAT THE POST WOULD HAVE OBTAINED ALL THE INFORMATION, AND DONE ALL THE DRAFTING, FOR ITS WTDR'S IN FY 1974; DECIDE WHICH OF YOUR PERSONNEL WOULD HAVE HAD TO DO THE WORK, AND ON THAT BASIS PLEASE GIVE A BREAKDOWN OF THE HOURS SAVED AS BETWEEN FSO AND FSL PERSON-HOURS.)

J) WHAT IS THE NAME OF THE CONTRACTOR, AND THE NATURE OF ITS OVERALL BUSINESS IN THE HOST COUNTRY?

K) WHEN DID THE POST COMMENCE CONTRACTING OUT WTDR WORK?

L) DO YOU CONSIDER THE CONTRACTOR'S WORK TO BE REASONABLY SATISFACTORY AS REGARDS: (1) ADEQUACY OF THE INFORMATION IT SUPPLIES? (2) RELIABILITY OF THE INFORMATION? (3) PROMPTNESS? IF NOT, EXPLAIN.

M) ON THE BASIS OF YOUR EXPERIENCE, WOULD YOU SUGGEST THAT POSTS IN GENERAL SHOULD SEEK TO CONTRACT OUT THEIR WTDR WORK AS YOU ARE DOING (ASSUMING THAT THEY WOULD DO SO ONLY WHEN AND IF THEY CAN HIRE A CONTRACTOR AT LEAST AS SATISFACTORY AS YOURS, AND AT AN ACCEPTABLE UNIT COST)?

N) ANY OTHER COMMENTS?

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3. PLEASE SEND YOUR RESPONSE TO THE ABOVE QUESTIONS IN TIME TO REACH WASHINGTON (WITH INFO COPY TO USDOC) NOT LATER THAN SEPTEMBER 13.

4. FOR BRAZIL, ECUADOR AND MEXICO: ADDRESSEE POSTS SHOULD EACH SEND INFO COPIES TO THE OTHER ADDRESSEE POSTS IN THE RESPECTIVE COUNTRY.

5. FOR MEXICO: THE EMBASSY'S RESPONSES SHOULD REFLECT ALSO THE VIEWS AND WORK OF THE U.S. TRADE CENTER. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Drafter:** EMCOHEN:JD  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** OUTSIDE CONTRACTING OF WORLD TRADERS DATA REPORTS (WTDR'S)  
**TAGS:** BEXP, BR, AR, EC, MX, UY, BF, ES, CI, DR  
**To:** BRASILIA MULTIPLE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005